FEDERATION OF ISRAELI CHAMBERS OF COMMERCE
The Roof Organization of the Free Business Sector

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BUSINESS OPPORTUNITIES FROM ISRAEL

March 2021

Greetings from the Federation of Israeli Chambers of Commerce!

As part of our efforts to promote business matchmaking for Israeli companies, we give you this monthly edition of our members' business offers. All are looking for new business partners, distributors, representation or suppliers.

Companies who find these offers relevant to them may contact us directly and approach Ms. Yonat Keren: chamber@chamber.org.il

We invite you and your members to send us business offers to publish them on our website business opportunity system.

To post an offer, please **click here**

Thank you in advance for your cooperation.

119102	***Capture conversations during face-to-face interactions, in-person or remotely / Record, analyze and back-up data under highest security in the cloud***
119565	***Innovative Multi-Shot Electroshock Device***
119567	***Machine for Pharmaceutical White Plastic Bottles Inspection***
119724	***The latest lithium-ion technology, completely maintenance-free battery that offers an impressive lifespan of up to 5,000 cycles***
119725	***Acoustic Ceilings***
119570	***Construction Equipment, Machinery, Power and Energy, Buses***
119564	***Baby & Children's Products, mainly Baby Diapers***
119722	***Spare Parts for Trucks and Busses (all types)***
119718	***Tesla Consumer Batteries***
119719	***Buying Surplus Chemical Inventory from manufacturing industries and matching it with relevant buyers***
119717	***Roots Zone Heating and Cooling Technology***
119571	***Recruitment of Foreign Workers***

EXPORT

Company Name	**Reveal Labs** (73840)
Contact Person	**Initial contact to be made via the Federation of Israeli Chambers of Commerce:** International Relations Division Email: chamber@chamber.org.il
Website	www.reveal-labs.com
Year of Establishment	2018
No. of Employees	1-10
Offer No.	*119102*
Summary of offer	*Export/Services:* ***Capture conversations during face-to-face interactions, whether in-person or remotely*** ***Record, analyze and back-up data under highest security in the cloud***

Description of Offer

We are an enterprise-grade, cloud-based SaaS platform that helps organizations capture essential data and produce relevant business insights from face-to-face (F2F) interactions, providing a comprehensive digital picture of business interactions and transactions.

The company's technology is made up of the following steps:

- Capture of data source in which the meetings take place: audio, video, screens and text.
- The data then undergoes an encryption process, clears background noise, and is uploaded to the cloud.
- Finally the client receives output according to defined KPI´S, from which insights and conclusions can be extracted, for example: customer satisfaction, customer experience, and sales strategy, key phrases spoken at the meeting, its effectiveness and more.
- All system extracts insights and flood points sensitivity or problematic information from the sessions.

The company was founded by people from the data capture industry with expertise in international markets. Meetings with global corporate executives face-to-face in the field helped them and their customers to reveal what was missing in the transition to digitized customer service.

Potential Partners	Distributors working with telecom, insurance and financial service companies, health care sector, luxury retail brands, car dealerships, hospitality and entertainment industries. Companies which provide "Mystery Shopper" services, focused on the retail sector.
Target Countries	Worldwide

Company Name	**Most Spectech Ltd.** (72335)
Contact Person	**Initial contact to be made via the Federation of Israeli Chambers of Commerce:** International Relations Division Email: chamber@chamber.org.il
Website	www.magen5.com/en/
Year of Establishment	2018
No. of Employees	
Offer No.	*119565*
Summary of offer	*Export/JV:* ***Innovative Multi-Shot Electroshock Device***

Description of Offer

Our company, which was established in 2018, has developed a multi-shot electroshock device, designed to incapacitate an aggressive attacker without causing irreversible damage to health and life.

The ECD MAGEN is protected by 8 patents and was developed based on the advantages and disadvantages of existing technologies and operational requirements of the security forces.

Key features and advantages:
• 5 SHOTS- Allows to neutralize as many as 5 targets without recharging
• Cable detaching - Allows quick movement in different directions
• Timer control - Provides control over electric impulse duration. Prevents excessive force exertion Safety
• Easy to operate - the device can be handled by both left and right hand.

The company is currently working with law enforcements in Israel and is now looking for a local agents in Africa with access to Law enforcements, or Government Ministries in charge of: HLS, Transportation, Ports, etc.

Potential Partners	Local agents with knowledge and access to Law enforcements, police, Government Ministries in charge of: HLS, Transportation,

	Ports, etc.
Target Countries	African Market.

Company Name	**1VISION** (47443)
Contact Person	**Initial contact to be made via the Federation of Israeli Chambers of Commerce:** International Relations Division Email: chamber@chamber.org.il
Website	www.1vision.co.il/Systems
Year of Establishment	2008
No. of Employees	8
Offer No.	*119567*
Summary of offer	*Export:* ***Machine for Pharmaceutical White Plastic Bottles Inspection***

Description of Offer

The In-SPECt-6CV1 is the right solution when 100% plastic bottle inspection is needed. The plug and PlayStation increase efficiency and improves product quality on the manufacturing line

In-SPECt-6CV1 developed specifically to inspect pharmaceutical white plastic bottles.

Potential Partners	Manufacturers for pharmaceutical white plastic bottles, distributors and resellers of plastic and rubber molding machinery, extrusion auxiliary equipment.
Target Countries	Worldwide

Company Name	**IES Innovation Ltd.** (74007)
Contact Person	**Initial contact to be made via the Federation of Israeli Chambers of Commerce:** International Relations Division

	Email: chamber@chamber.org.il
Website	www.ies-nrg.com
Year of Establishment	2019
No. of Employees	15
Offer No.	*119724*
Summary of offer	*Export:* ***The latest lithium-ion technology, completely maintenance-free battery that offers an impressive lifespan of up to 5,000 cycles***

Description of Offer

The company offers the customer a solution where the battery and charger communicate perfectly and together shorten the charging time and increases the working time required for the customer to perform the tasks.

In the renewed battery market, the company offers a variety of leasing and rental services at affordable prices in a wide range of solutions that cater to every need.

The company provides comprehensive and uncompromising service that includes technician services throughout the country, with emphasis on quick response and quality service and you can find first-rate technicians who receive special periodic training in Israel and abroad by the company's global experts.

IES has a team of technicians equipped with luggaged service vehicles, starting with a supply of quality and reliable products that meet the customer's needs, through low use and maintenance costs, maintenance treatments, routine inspections and originals.

Potential Partners	Suppliers of batteries, spare parts warehouses.
Target Countries	United Arab Emirates

Company Name	**Judea Export-Import** (13999)
Contact Person	**Initial contact to be made via the Federation of Israeli Chambers of Commerce:** International Relations Division Email: chamber@chamber.org.il
Website	www.judea-ex.co.il
Year of Establishment	1971
No. of Employees	70

Offer No.	*119725*
Summary of offer	*Import-Export/Collaboration/Franchisee:* ***Acoustic Ceilings***

Description of Offer

The company has been importing and marketing acoustic ceilings, acoustic isolation and a variety of other solutions for noise pollutions from the top companies in the world.

Among the companies represented by us are the world's two leading companies in the field of acoustic solutions, Ecophon and Armstrong, alongside other leading companies which represent the most advanced solutions in the market.

Among our marketed products is the polyester echoshape ceiling - recycled PET tiles made of 100% polyester with superb acoustics qualities and endless design possibilities. The product is light weight and thus easy to install, water and humidity resistant and well suited for office spaces, halls, education structures and entertainment places.

Potential Partners	Distributors of acoustic ceilings and drywall.
Target Countries	United Arab Emirates

IMPORT

Company Name	**Emcol Ltd.** (13515)
Contact Person	**Initial contact to be made via the Federation of Israeli Chambers of Commerce:** International Relations Division Email: chamber@chamber.org.il
Website	www.emcol.co.il
Year of Establishment	1939
No. of Employees	110
Offer No.	*119570*
Summary of offer	*Import/JV/Representation:* ***Construction Equipment, Machinery, Power and Energy, Buses (Irizar)***

Description of Offer

The company was established in 1939 and is a leading company in Israel specializing in importing and marketing mechanical engineering equipment, forklifts, buses, and more. The company comprises four specialized divisions: Construction Equipment, Material Handling, Buses, and Power and Energy.

Besides, the company represents manufacturers from different countries, such as the USA, European countries (Czech Republic, Germany, Italy, etc.), South Korea, Turkey, China (forklifts, platforms).

The company is looking to expand operations in several areas and contact manufacturers and suppliers of:

1. Truck Over 4.0 ton

We are looking for further activities related to light / heavy truck of all kinds, including Green propulsion system (Elect. / Fuel cell).

Looking for possibilities to import trucks to Israel (requires compliance with updated European standards for 2021).

Possibility to obtain representation in Israel.

2. Airport Ground Support Machinery

We are looking for other activities related to Airport, Ground Support Equipment.

Looking for information regarding the possibility of importing GSE to Israel, with focus on GREEN GSE (electric, hybrid, and fuel cells) and compliance with updated European standards for 2021).

Looking for the possibility for representation in Israel.

3. Innovation

Innovation in a variety of areas of activity, such as: drones, autonomous transportation.

Potential Partners	Manufactures and suppliers to explore cooperation and also offer representation in Israel.
Target Countries	All Countries.

Company Name	**Meyzam Haaretz** (73934)
Contact Person	**Initial contact to be made via the Federation of Israeli Chambers of Commerce:** International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il
Website	
Year of Establishment	2020
No. of Employees	10

Offer No.	*119564*
Summary of offer	*Import/JV/Representation/Franchisee:* ***Baby & Children's Products, mainly Baby Diapers***

Description of Offer

The company is a supplier of a range of personal care and baby products, but mainly baby diapers.

The company imports baby diapers that are light, soft and comfortable, made from natural hypoallergenic materials.

The company wish to contact manufactures, reseller and suppliers of disposable baby diapers in all sizes.

Potential Partners	Manufacturers and suppliers of disposable baby diapers.
Target Countries	Worldwide

Company Name	**N. Feldman Ltd.** (13621)
Contact Person	**Initial contact to be made via the Federation of Israeli Chambers of Commerce:** International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il
Website	www.feldman.co.il
Year of Establishment	1934
No. of Employees	300
Offer No.	*119722*
Summary of offer	*Import:* ***Spare Parts for Trucks and Busses (all types)***

Description of Offer

The company was founded in 1934 as a family company and today it is one of Israel's major importers of agricultural machinery, construction equipment, lubricants and spare parts, representing reputed global brands.

Professional service and high product quality are the foundation stone of the company with trustworthy and respectful service both to its customers and suppliers.

Since its establishment, the company has been the importer and distributor of significant world reputed brands in the construction, agriculture, and transport sectors. It's famous after-sales service and a broad selection of quality machinery have established them as a leading company in all sectors of the Israeli machinery market.

The company currently employs about 80 professional workers with extensive knowledge and many years of experience in agriculture, oils, and spare parts, including engineers and professionals who are experts in their field.

The company is currently looking for new manufacturers and suppliers of spare parts for trucks and busses which can manufacture and supply body parts, filters, brakes, mirrors, etc. More specifically, spare parts for ISUZU YUTUNG and GOLDEN DRAGON busses.

ALL SUPPLIERS MUST COMPLY WITH ISO STANDARDS.

Potential Partners	Manufacturers and suppliers of spare parts for trucks and busses which can manufacture and supply body parts, filters, brakes, mirrors, etc. More specifically, spare parts for ISUZU YUTUNG and GOLDEN DRAGON busses.
Target Countries	Worldwide

IMPORT-EXPORT

Company Name	**EADL - Euro Afric Diffusion Ltd.** (73826)
Contact Person	**Initial contact to be made via the Federation of Israeli Chambers of Commerce:** International Relations Division Email: chamber@chamber.org.il
Website	www.euroafric.com
Year of Establishment	1997
No. of Employees	8
Offer No.	*119718*
Summary of offer	*Import-Export/Joint Venture/Collaboration:* ***Tesla Consumer Batteries (as part of TESLA GROUP)***

Description of Offer

The company is exclusive distributor of leading European brands in Africa, Middle East and the Maghreb since 1997.

We are currently exclusive distributor of TESLA consumer batteries in Israel, UAE and African countries.

We work directly with the supplier in Europe, and provide merchandise to FCA Europe.

Looking for significant importer/distributor in UAE to massively penetrate the local market (hypermarket chains, electronic appliances stores, toys stores, etc.).

Potential Partners	Importers and Distributors
Target Countries	UAE, Africa (Kenya, Ghana, Ethiopia, Uganda, Tanzania, Botswana).

Company Name	**Surplus International Ltd.** (73997)
Contact Person	**Initial contact to be made via the Federation of Israeli Chambers of Commerce:** International Relations Division Email: chamber@chamber.org.il

Website	www.surplus-inter.com
Year of Establishment	2017
No. of Employees	2
Offer No.	*119719*
Summary of offer	*Import-Export/Joint Venture/Collaboration:* ***Buying Surplus Chemical Inventory (out of date, off specification materials or any other reason) from manufacturing industries and matching it with relevant buyers***

Description of Offer

The company specializes in recycling and repurposing of surplus inventory. By procuring surplus chemical inventory (out of date, off specification materials or any other reason) from manufacturing industries and matching it with relevant buyers, we provide high quality and cost-effective inventory solutions.

The company will easily, quickly and safely identify a new owner for your unused materials from our extensive worldwide network.
We will take care of everything, making sure the whole process is seamless, safe, confidential and professional, every step of the way.

Among our satisfied customers are TEVA, ICL, AGAN, GALAM and more.

We work with the following industries:
Pharmaceutical, agricultural solvents, cosmetics, pigments and dyes, additives, vitamins, adhesives, polymers, resins and more.

Potential Partners	Chemical, pharmaceutical, agriculture, solvents cosmetics, pigments & dyes manufacturers. Also food & additive manufacturers, vitamins, polymers and resins manufacturers.
Target Countries	Europe (especially France, Germany, UK, Switzerland, Spain) and India.

JOINT VENTURES/REPRESENTATION

Company Name	**ROOTS - Sastainble Agricultural Technology** (74067)
Contact Person	**Initial contact to be made via the Federation of Israeli Chambers of Commerce:** International Relations Division Email: chamber@chamber.org.il
Website	www.rootssat.com
Year of Establishment	1999
No. of Employees	11
Offer No.	*119717*
Summary of offer	*Joint Venture/Representation:* ***Roots Zone Heating and Cooling Technology***

Description of Offer

Root Zone Temperature Optimization (RZTO) technology is widely regarded as the next big item in agriculture today.
Combined with a state-of-the-art dripping system, the D-RZTO enhances crop yield and quality while providing sustainable solution/technology for plant's temperature control problems and irrigation at the root zone area.
There are four key reasons why controlling root zone temperature is so important:

1) Micro-organism activity is very low when the temperature drops: The soil bacteria is controlling important nutrients such as: Nitrogen, Phosphorus, and micro elements such as iron and more.
2) Oxygen Availability, (cooling): When soil temperature rises, oxygen availability decreases in the root zone and greatly influences the function of the plant, affect the growth of the plant.
3) RZTO helps the plant "wake up" faster from the cooler night temperatures (even when the day temperature is relatively nice), instead of waiting 2-3 hours for the soil temperature to be heated by the sun.
4) Healthy plants that have a root zone temperature in an optional range, are more resistant to, temperature changes in the canopy area, past attacks, and needs less nutrients.

RZTO technology has significant advantages over existing technologies, including:

- Pioneering of a two-in-one system - able to both heat and cool plants at the root zone area
- There is no known company with RZTO optimization technology that uses sustainable low energy ground coils heat exchange system both for heating and cooling
- Increased yield and quality, with reductions in growing cycles
- Energy efficient, saving up to 80% of energy compared with air heating
- Faster ROI than competing solutions, which are expensive to run
- Addresses climate management problems

• Real-time results tracking via smartphone and PC software • Eco friendly - competes favorably with fossil-based air heating companies and air free cooling mats for plants.	
Potential Partners	Looking for a distributor for our system of the following profile/capabilities: • Dealership experience and expertise in the agriculture market • Technical and logistical capabilities (can install the system and provide maintenance once needed) • Partner with roots to set up a demonstration plot.
Target Countries	Italy, Spain, Portugal, UK, Germany, Finland, Sweden, UAE, Morocco.

SERVICES

Company Name	**JEDI Placement Agency Inc.** (74186)
Contact Person	**Initial contact to be made via the Federation of Israeli Chambers of Commerce:** International Relations Division Email: chamber@chamber.org.il
Website	www.jedi-agency.com
Year of Establishment	1996
No. of Employees	
Offer No.	*119571*
Summary of offer	*Services:* ***Recruitment of Foreign Workers***

Description of Offer

Our company specializes in the recruitment and placement of Filipino, Indian and East European employees for companies around the world in a variety of industries such as health care, nursing, agriculture, construction, gaming, food and beverage, housekeeping, industry/factory, IT, etc.

The company has extensive experience in all stages of recruitment and placement, from locating, sorting, recruiting, and assessing the local workforce - this, while providing personal attention, responding quickly to the needs and fully maintaining the rights of our employees, subject to state laws as they change over time. All our work is conducted in accordance with the specific needs of each and every one of our customers in the destination countries.

We are looking to collaborate with local recruitment agencies that deal with foreign employees. In addition, we can supply employees directly to HR departments in companies that might benefit from foreign employees, such as: hospitals, nursery homes, hotels, cleaning service companies, airlines companies, food and beverage companies, farms, construction companies, industrial factories, etc.	
Potential Partners	• Local recruitment agencies all worldwide (that deal with foreign employees). • HR departments in companies that might benefit from foreign employees, such as: hospitals, nursery homes, hotels, cleaning service companies, airlines companies, food and beverage companies, farms, construction companies, industrial factories, etc.
Target Countries	Worldwide, especially: Europe, North America, Australia, New Zealand, Asia, and United Arab Emirates.